



CARE INTERVENTION Telemedicine

USI's analytics team evaluates the cost savings opportunity to redirect members to a telemedicine solution and away from high-cost alternatives

- Routine or self diagnosed issues can often be resolved by a phone call to a physician; eliminating need to miss work or ER visit
- Analyze eligible charges to perform projected ROI calculation
- Create communication pieces to increase employee understanding

Where Member would have gone	Visits	Average National Cost	Telemedicine Cost	Net Savings
Primary Care Physician	188	\$132.00	\$40.00	\$17,296.00
Specialist	38	\$162.00	\$40.00	\$4,636.00
Urgent Care Clinic	186	\$169.00	\$40.00	\$23,994.00
Emergency Room	24	\$1,558.00	\$40.00	\$36,432.00
No Treatment	45	\$0.00	\$40.00	-\$1,800.00
Total Consultations	457			\$80,558.00

Impact and Benefits:

- An estimated **50%** savings in eligible charges or **1%** reduction in total claims
- Increased employee productivity by eliminating 1 sick day per employee per year
- Increased employee satisfaction by improving flexibility of benefit plan

Cost-effective and convenient alternatives